## UniCredit Bank Czech Republic and Slovakia **Green Covered Bond Issuance**

**Investors** Presentation

Prague, June 2023

Win. Together



# Agenda



## **Executive Summary**

UniCredit ESG Strategy & Sustainability Bond Framework



UniCredit CZSK Inaugural Green Covered Bond

UniCredit CZSK Cover Pool



UniCredit CZSK at a Glance



UniCredit Group at a glance



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## **Executive summary**



#### Group ESG Strategy, Profile and Sustainability Bond Framework

- UniCredit's Sustainability Bond Framework ('SBF') is a key milestone of UniCredit's ESG strategy
- SBF is a Group-wide framework mainly for the material issuers UniCredit S.p.A., UniCredit Bank AG, UniCredit Bank Austria AG and UniCredit CZSK
- Green, Social and Sustainability bonds will be a recurring part of UniCredit's funding activity



#### Inaugural Green Covered Bond

- To be issued by UniCredit CZSK based on the mortgage cover pool with 'Aa2' rating by Moody's
- Premium, ECBC label Compliant
- Green Covered Bond proceeds dedicated to eligible green buildings within the mortgage cover pool
- UniCredit CZSK's cover pool green building portfolio totaling €777mn, identified based on Top 15% most energy-efficient buildings approach and Energy Performance Certificates of existing buildings
- Primary energy savings and carbon emission savings estimated at 180,221 MWh/year and 47,159 tCO2/year

#### Overview of UniCredit CZSK

- 4th largest bank in Czech Republic based on Total Assets (€44.1bn)
- Well capitalized bank with CET1 ratio at 22.33%
- Strong liquidity position with LCR 163%
- Leading domestic bank in Corporate business

## Indicative Terms

Issuer	UniCredit Bank Czech Republic and Slovakia, a.s.
Size	EUR 500mn WNG
Expected Issue Rating	Aa2 (Moody's)
Maturity	5Y (soft bullet)
Туре	Green Mortgage Covered Bond (Premium); ECBC label Compliant
Form	Regulation S, Bearer form, New Global Covered Bond ("NGCB")
Denomination/Increment	€100,000 / €100,000
Governing Law	German law. The Mortgage Covered Bonds, although otherwise governed by, and construed in accordance with, German law, will be subject to and will benefit from certain provision of Czech law applicable to mortgage covered bonds (in Czech, hypoteční zástavní listy)
Global Coordinator	UniCredit
Bookrunners / Joint Lead Managers	UniCredit, Commerzbank, Danske Bank, Erste Group, ING, LBBW
Listing	Luxembourg Stock Exchange, Regulated Market
CRR compliance	Yes (intended)
LCR level 1 compliance (EUR benchmark)	Yes (intended)
ECB repo eligibility	Yes (intended)
CNB repo eligibility	Yes (intended)
ECB CBPP eligibility	No
Use of Proceeds	The Issuer intends to apply an amount equivalent to the net proceeds from Green Mortgage Covered Bonds to refinance Eligible Green Projects selected in accordance with the Sustainability Bond Framework as further specified in the Final Terms
Taxation Procedure	The Issuer is required to withhold tax in respect of payments of principal and interest to Czech Tax Residents and Non-Qualifying Czech Tax Non- Residents. Certification relating to the identity and residency of beneficial owners will be required to be delivered through the clearing systems. See the Base Prospectus for further details. Further information on the certification process is also available on the website of the International Capital Market Services Association at www.icmsa.org
Clearing	Euroclear, Clearstream, Luxembourg

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## UniCredit Group - ESG Principles and 2022-2024 Targets

- We will hold ourselves to the highest possible standards so that we do the right thing by our clients and society
- We are totally committed to supporting our clients in a just and fair transition
- We will reflect & respect the views of our stakeholders in our business and decision-making process



## UniCredit Group - Leading by example and supporting our clients' green and social transition

### Environment

Promoting sustainable financial instruments

own Green Bonds



issued since 2021



o/w 1 Green Mortgage Covered Bond issued Feb 23 for 0.75bn

Advancing to operationalise our Net Zero 2030 targets (see next slides for more details)

Our greenhouse gas emissions

reduction FY22 vs FY21, Scope 1 & 2, market-based

Electricity from renewables

7

use on our premises (as of FY22)

Achieved plastic free in all buildings in 2022

### Social

Promoting sustainable financial instruments

1 Own Social Bond issued in Sep 21 for **155m** 

Corporate citizenship and philanthropic initiatives (FY22)

36.5m

o/w c.8m

contribution to communities

for Education & young people

Education and awareness (FY22 + 1023)

270, **Financial Education** 

ESG Awareness beneficiaries

 $52_{\mu}$ 

UniCredit Foundation (FY22)



beneficiaries

disbursed by UniCredit Foundation

>1.5m to students and

researchers as scholarships and fellowships

CEO & Top Management remuneration<sup>1</sup>

**20% weight** of long-term performance linked to ESG volumes, DE&I ambitions, Climate risk

Strong diversity and inclusion framework

to close gender pay gap

c.30m already

invested during 2022 DE&I Global Policies and Guidelines on inclusive

language & recruitment and gender transition - Training on DE&I, ESG and Climate change

42% 50% 37%

female BoD

female Leadership team

GEC

female

international international international presence in presence in GEC BoD

presence Leadership team

Employee Networks on specific diversity themes<sup>3</sup> across Group countries

### UniCredit focus in 2022

#### Sector prioritization

- Oil & Gas, Power Generation and Automotive prioritized to set first Net Zero targets for
  - Materiality in UCG portfolio
  - Share of carbon emissions
- On Coal, phase out strategy and policy already in place – Phase out by 2028





- On lending portfolio

**Emission** 

baseline

- Following PCAF
   methodology and main
   guidelines available on Net
   Zero
- Focusing on SME and Large Corporates, according to data availability



- 2030 and 2050 Group level of ambition<sup>1</sup> set on three prioritized sectors
  - Using the most suitable
     metric for each sector,
     according to market best
     practices
  - In line with the IEA Net
     Zero benchmark
     scenario

## Going forward in 2023 and 2024

- Start monitoring baseline evolution vs. targets
- Proceed in target setting for other carbon intensive sectors<sup>2</sup>
- Detail transition plan

## UniCredit Group - Net Zero Group targets based available guidelines and best market practices

Sector	Value chain	Primary metric	Emission coverage	Main rationale	<b>Portfolio in scope</b> (drawn exposure, €bn) <sup>1</sup>	2021 Baseline <sup>2</sup>	2030 Target <sup>2</sup>
Oil & Gas	<ul> <li>Full value chain</li> </ul>	<ul> <li>Financed emissions</li> </ul>	■ Scope 3 <sup>3</sup>	<ul> <li>Comprehensive value chain coverage</li> <li>Market best practices</li> </ul>	<b>7.8</b>	21.4 MtCO2e	- 29% vs. baseline
Power generation	<ul> <li>Generation only</li> </ul>	<ul> <li>Physical intensity</li> </ul>	<ul> <li>Scope 1</li> </ul>	<ul> <li>Market best practice</li> <li>Relevance for portfolio steering</li> <li>Data availability</li> </ul>	- 8.9	■ <b>208</b> gCO2e/kWh	<ul> <li><b>111</b> gCO2e/kWh</li> </ul>
Automotive	<ul> <li>Road vehicles<sup>4</sup> manu- facturers</li> </ul>	<ul> <li>Physical intensity</li> </ul>	<ul> <li>Scope 3 – Tank to Wheel<sup>3</sup></li> </ul>	<ul> <li>Market best practice</li> <li>Relevance for portfolio steering</li> <li>Guidelines availability</li> </ul>	- 1.8	161 gCO2/vkm	■ <b>95</b> gC02/vkm
9 1. Drawn ov		rimeter ac of 31/12/20	121 which may be imp	Phase out by 2 acted by future evolution of committed u	028 policy for Coal in pla		

updated over time according to guidance and methodology evolutions and/or data quality enhancements **3.** Scope 3 category 11 **4.** Light duty vehicles

## UniCredit has a strong portfolio of green and social assets reflecting its sustainability strategy

Green Eligible Categories	Examples of Eligible Projects
Renewable renergy	<ul> <li>Renewable energy production: i) onshore and offshore wind, ii) solar,</li> <li>iii) biogas from biowaste and low carbon gasses (hydrogen), iv)</li> <li>hydroelectric, v) energy storage (batteries) and vi) products and</li> <li>services related to renewable energy production</li> </ul>
Clean Internet Clean Cle	<ul> <li>Low carbon passenger cars and commercial vehicles (electric, hybrid, etc) and relevant infrastructure</li> <li>Enhancement of rail transport and relevant infrastructure</li> <li>Improvement of public electricity-based/sustainable transportation and relevant infrastructure</li> </ul>
Green 11 means buildings	<ul> <li>Construction/acquisition of green buildings meeting one of the following criteria: i) with LEED gold/higher, or BREEAM very good/higher, ii) with Energy Performance Certificate (EPC) class 'A', iii) the energy performance within the top 15% of the national or regional buildings and iv) with other regional/national standards/certifications related to energy efficiency</li> <li>Implementation of energy efficiency solutions or renovations in buildings<sup>1</sup>, which lead to a 30% increase in the building energy efficiency or at least two steps improvement in EPC compared to the baseline before the renovation</li> </ul>
Pollution prevention and control	<ul> <li>Waste collection, process, disposal and recycling (including related technologies and infrastructure)</li> </ul>
Sustainable water and wastewater management	<ul><li>Water management</li><li>Waste water treatments</li></ul>

Social Eligible Categories	Examples of Eligible Projects
Healthcare 3 minutes	<ul> <li>Construction of hospitals and healthcare facilities</li> <li>R&amp;D and construction of medical equipment/healthcare technology</li> </ul>
Social Assistance	<ul> <li>Construction of kindergartens, homes for the elderly, for disabled or for vulnerable people</li> </ul>
Affordable Housing	Access to affordable housing
Support to Disadvantaged areas	<ul> <li>Financing small and medium-sized enterprises (SMEs) in deprived areas or affected by natural disasters</li> </ul>
Education	Construction of schools, universities, campuses
Social Impact Banking products	<ul> <li>Impact financing: projects and initiatives that, in addition to generating economic returns, have objectives of social, positive, tangible, and measurable impacts.</li> <li>Microcredit loans to Individual and small companies with limited or no access to credit</li> </ul>

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1 This includes the acquisition of tax incentives for building-related renovations and improvements under the "Superbonus 110%" introduced by the Italian Government with the relaunch decree (Decreto Rilancio) in July 2020. This also includes similar initiatives from other European countries.

# ISS ESG's Second Party Opinion confirms UniCredit's Sustainability Bond Framework to be fully aligned with market best practice



#### ISS ESG's assessment – key summary

- **Part I UniCredit's ESG strategy:** UniCredit shows a very high sustainability performance against the industry peer group (rated 25th out of 287 within its sector).
- **Part II Alignment with ICMA:** The rationale for issuing sustainability bonds is clearly described.
- The issuer has defined a formal concept for its Sustainability Bonds regarding use of proceeds, processes for project evaluation and selection, management of proceeds and reporting. This concept is in line with the ICMA Green Bonds Principles, Social Bonds Principles and Sustainability Bond Guidelines.
- Part III UN SDG alignment: UniCredit's use of proceeds categories have a positive contribution to SDG#1 'No Poverty', SDG#3 'Good Health and well-being', SDG#4 'Quality education' and SDG#6 'Clean water and sanitation, SDG#7 'Affordable and clean energy', SDG#13 'Climate Action'.

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## Bank Czech Republic&Slovakia and implemented ESG initiatives

Introduction of sustainability ambassadors	Complex local ESG Taxonomy derived from EU Taxonomy SDGs	ESG reporting a quarterly basis 18% of total co investment loar amounting €1.6 classified as Es	rporate ns ibn	Launch of <b>ESG</b> <b>Barometer</b> , an advisory tool developed for corporate clients as a simplified version of ESG rating
since 08/20 09/	/20     01/21     07/2:       Established approval process for ESG loans       Signed the first classified ESG loan in the corporate division	12/21 0: First ESG stream meeting across all divisions took place	L/22 03/ Partnership with Sustainable Lea Republic (The mission is to m ambition to reduce production in the la companies in the Ca	n <b>Climate &amp;</b> aders Czech nonitor the CO2 argest

The sustainability initiative portfolio will be further enlarged in the next months, and we continue to improve our knowledge



## Overview of green buildings portfolio in UniCredit CZSK as of 31 March 2023



	# buildings	Volume (€ mn)
Czech Republic	5,697	442
of which Prague	434	53
Slovakia	5,664	335
of which Bratislava	892	73
Total CZ & SK	11,361	777



Average ticket	€68k
Top 10 tickets share	1%
Weighted average remaining lifetime	22 years

• Green buildings portfolio of 11,361 buildings in Czech Republic and Slovakia totaling €777mn cover pool as of 31 March 2023, identified based on Top 15% most energy-efficient buildings approach and Energy Performance Certificates of existing buildings

15 • Methodology for eligibility criteria and impact calculations provided by Drees & Sommer based on the Delegated Act June 2021- substantial contribution to climate change mitigation; see next pages

1 Cover pool refers to outstanding loan volume

## Eligibility criteria for existing buildings – Czech Republic<sup>1</sup>

		<ul> <li><b>Top 15% most energy-efficient buildings</b><sup>2</sup> year of building permit based on primary energy demand</li> <li>Green Bond asset is within the top 15% of Czech Republic when the year of building permit is not older than 2008 and with the energy standard 148/2007 which was approved in July 2007.</li> <li>Compliance with the energy demand requirements of building energy code 78/2013 with the year of construction 2014 or newer</li> </ul>				
Green buildings portfolio	<b>Existing buildings</b> (built before 2021)	Single family houses year of building permit & Site Energy Demand • issued before April 2013 • Site Energy Demand: < 97 kWh/m <sup>2</sup> a	<u>Multi family houses</u> year of building permit & Site Energy Demand • issued before April 2013 • Site Energy Demand: < 82 kWh/m <sup>2</sup> a			
<b>%</b>		2 Energy Performance	ce Certificate (EPC) <sup>2</sup>			
		<ul> <li>Energy performance certificate with energy efficiency rat</li> <li>Single-Family: Site Energy Demand A &lt; 51 kWh/m<sup>2</sup>a</li> <li>Multi-Family: Site Energy Demand A &lt; 43 kWh/m<sup>2</sup>a</li> </ul>	ing of A or better according to order no. 264/2020:			
			Calculations provided by DREES & SOMMER			

**1** The certification methodology is aligned with the EU Taxonomy (Delegated Act June 2021- substantial contribution to climate change mitigation) and the Green Bond Standard (usability guide 03/2020) and enables the UniCredit to evaluate their building asset portfolio in the Czech Republic and support the initiation of a Green Bond based on the eligible green project category "green buildings".

16 Criteria are valid for assets located in Czech Republic. Status: May 2023. Assets do need to comply only with one of the criteria to proof eligibility, according to the corresponding asset category and usage 2 79% of eligible buildings have been identified based on top 15% most energy-efficient buildings approach compared to 21% identified via the Energy Performance Certificate

## Impact of green buildings portfolio – Czech Republic<sup>1</sup>



- Primary energy savings calculated based on difference in primary energy demand between green bond asset and national building stock reference benchmark (by building type), scaled to the green bond asset area (in m<sup>2</sup>)
- Final energy demand of green bond assets by building type derived from mean national reference values corresponding to year of building permit or derived from energy performance certificate, when available



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- Carbon emission savings calculated based on difference in carbon emissions intensity between green bond asset and national building stock reference benchmark (by building type), scaled to the green bond asset area (in m<sup>2</sup>)
- CO<sub>2</sub> emissions intensity by building type calculated from **final energy demand adjusted with** CO<sub>2</sub>-equivalent conversion factors for typical energy sources in the Czech Republic



## Eligibility criteria for existing buildings – Slovakia<sup>1</sup>



1 The certification methodology is aligned with the EU Taxonomy (Delegated Act June 2021- substantial contribution to climate change mitigation) and the Green Bond Standard (usability guide 03/2020) and enables the UniCredit to evaluate their building asset portfolio in Slovakia and support the initiation of a Green Bond based on the eligible green project category "green buildings".

18 Criteria are valid for assets located in Slovakia. Status: May 2023. Assets do need to comply only with one of the criteria to proof eligibility, according to the corresponding asset category and usage.
2 Building energy codes are based on guidelines issued by the Slovakian building energy codes

## Impact of green buildings portfolio – Slovakia<sup>1</sup>



- Primary energy savings calculated based on **difference in primary energy demand between green bond asset and national building stock reference benchmark** (by building type), scaled to the green bond asset area (in m<sup>2</sup>)
- Final energy demand of green bond assets by building type derived from mean national reference values corresponding to year of building permit or derived from energy performance certificate, when available



- Carbon emission savings calculated based on difference in carbon emissions intensity between green bond asset and national building stock reference benchmark (by building type), scaled to the green bond asset area (in m<sup>2</sup>)
- CO<sub>2</sub> emissions intensity by building type calculated from final energy demand adjusted with CO<sub>2</sub>-equivalent conversion factors for typical energy sources in Slovakia



## Green bond pre-issuance impact report summary – Czeck Republic and Slovakia

### Czech Republic

Low Carbon Buildings	Year of Issuance	Туре			Eligibility for	portfolio	energy	Annual CO2 emissions avoidance <sup>f</sup>
Unit	[уууу]	[-]	[CZK]	[%]	[%]	[years]	[MWh/year]	[tCO 2/year]
	2023	Low Carbon Building	10.392.922.210	100,0	100	18,9	142.264	40.972
SFH	2023	Low Carbon Building	8.182.702.326	78,7	100	18,9	111.761	32.187
MFH	2023	Low Carbon Building	2.210.219.884	21,3	100	19,1	30.503	8.785

Legally committed signed amount by the issuer for the porfolio or portfolio components eligible for green bond financing.

Portion of the total portfolio cost that is financed by the issuer.

Portion of the total portfolio cost that is eligible for Green Bond.

average remaining term of Green Bond loan within the total portfolio.

Final energy savings calculated using the difference between the top 15% and the national building stock benchmarks

Greenhouse gas emissions avoidance determined by multiplying the final energy savings with the carbon emissions intensity

### Slovakia

Calculations provided by

Low Carbon Buildings	Year of Issuance	Туре		L	Eligibility for	portfolio	energy	Annual CO2 emissions avoidance <sup>f</sup>
Unit	[уууу]	[-]	[CZK]	[%]	[%]	[years]	[MWh/year]	[tCO 2/year]
	2023	Low Carbon Building	7.861.049.320	100,0	100	18,4	37.957	6.187
SFH	2023	Low Carbon Building	6.959.748.966	88,5	100	18,4	32.864	5.357
MFH	2023	Low Carbon Building	901.300.354	11,5	100	18,3	5.093	830

Legally committed signed amount by the issuer for the portfolio or portfolio components eligible for green bond financing.

Portion of the total portfolio cost that is financed by the issuer.

Portion of the total portfolio cost that is eligible for Green Bond.

average remaining term of Green Bond loan within the total portfolio.

<sup>e</sup> Final energy savings calculated using the difference between the top 15% and the national building stock benchmarks

Greenhouse gas emissions avoidance determined by multiplying the final energy savings with the carbon emissions intensity

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### Cover Pool Overview – Summary

#### ASSETS

- Retail residential mortgage loans secured by properties located in the Czech Republic and Slovakia
- Commercial loans secured by properties located in the Czech Republic and Slovakia
- Slovak loan portfolio consists of an additional volume of loans secured by residential properties which do not qualify for the Slovak regulatory Cover Pool but the Czech legislation recognizes them as eligible. These loans have been also registered to the UCBCS's Cover Pool on the ongoing basis since June 2015

#### LTV

- The LTV Ratio of the CRR Residential Mortgage Loan does not exceed 80% and if it exceeds such threshold, the part of the Nominal Value of such CRR Residential Mortgage Loan exceeding the LTV Ratio of 80% is disregarded to such extent
- the LTV Ratio of the CRR Commercial Mortgage Loan does not exceed 60% and if it exceeds such threshold, the part of the Nominal Value of such CRR Commercial Mortgage Loan exceeding the LTV Ratio of 60% is disregarded to such extent

#### **CREDIT QUALITY**

 Mortgage Loans where debtors are past due for more than 90 days are still included in the Cover Pool but deemed to be zero for purpose of the Cover Pool statutory test calculations

#### RATING

Aa2 (Moody's), assigned in September 2022

#### AMENDMENT OF CZECH LEGAL FRAMEWORK (2019)

• From 4 January 2019 an amendment to the Act No. 190/2004 Coll., Bonds Act, came into effect and brought new regulation to the mortgage covered bonds issued after such date (New Legal Framework)

#### **OPT-IN INTO NEW LEGAL FRAMEWORK**

- As of 15 June 2020 (Effective Date) UCBCS arranged so called *"opt-in"* based on which all terms and conditions of all mortgage covered bonds issued before the Effective Date (Covered Bonds) have been harmonized with the New Legal Framework
- Since Effective Date the Covered Bonds, including all related rights and obligations of the bondholders, are completely governed by the New Legal Framework
- UCBCS maintains the only one Cover Pool which is a ring-fenced pool of assets designated by UCBCS to constitute cover in respect of the Covered Bonds

#### AMENDMENT OF CZECH LEGAL FRAMEWORK (2022)

On 29 May 2022, a bill amending the Czech Act No.190/2004 Coll., on Bonds, as amended (the Czech Act on Bonds) entered into force in Czech Republic. The amendment introduces some of the mandatory as well as some of the optional features of the "Covered Bond Directive" (Directive (EU) 2019/2162) and harmonizes CZ with the EU legislation. Beside others, the main changes in the legislation are listed below.

#### New statutory liquidity buffer FULFILLED

• The credit institution must at any time maintain a cover pool liquidity buffer, which covers the cumulative net liquidity outflows from the cover pool over the next 180 days.

#### Permission from the Czech National Bank FULFILLED

• Each credit institution, which issues covered bonds, is obligated to obtain permission for a cover pool granted by the Czech National Bank.

#### Change of minimum overcollateralization level FULFILLED

The issuer must maintain an overcollateralization of at least 2% of the nominal amount of the Covered Bonds issued at all times.

#### Mandatory information for investors FULFILLED

• The issuers are obliged to publish information about their cover pools so that the investors can assess the risks and profile of a respective cover pool

#### **DECLARATION OF UCBCS IN RELATION TO COVER POOL**

 UCBCS covenants to ensure over-collateralisation level at least equal to 10%, i. e. the aggregate nominal value of all cover assets included in the cover pool must represent at least 110% of the aggregate value of all debts covered by such cover pool (statutory minimum level is set on 102%)

## Cover Pool Overview – Yearly Development



- Cover Pool volume growing year-on-year
- The over-collaterallization remains high despite growing Cover Pool utilization
- Most of the Cover Pool utilization created by short-term transactions

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## Cover Pool Overview – Parameters of Cover Pool

	Total	Commercial CZ&SK	Residential SK	Residential CZ
Total Loan Balance (in € mn):	6,604	1,577	1,702	3,325
Average Loan Balance (in €):	82,681	1,328,287	55,254	69,444
Total Number of Loans:	79,871	1,187	30,799	47,885
Total Number of Debtors:	73,140	965	28,870	43,305
Total Number of Properties:	84,227	967	32,173	51,087
Weighted Average Seasoning (in years):	4.4	4.9	3.7	4.6
Contracted Weighted Average Remaining Term (in years):	17.5	4.4	22.3	21.3
Weighted Average LTV:	61%	51%	68%	62%
Stake of Fixed Interest Rate Loans:	82%	26%	99%	99%
Stake of 10 Biggest Loans:	8%	31%	0%	1%
Stake of Bullet Loans:	1%	6%	0%	0%

- Total Value of the Cover Pool as of 31 March 2023 (EUR equivalent): 6,604mn
  - there of:
    - €1,577mn commercial portfolio
    - €5,027mn residential portfolio
  - there of:
    - €4,743mn in Czech Republic
    - €1,861mn in Slovakia

## Cover Pool Overview – Maturity Structure of Cover Pool and Issues

CoD Outstanding	Actual	6M	1Y	2Y	5Y	10Y
EoP Outstanding	03/23	09/23	03/24	03/25	03/28	03/33
Cover Pool	6.60	6.39	6.12	5.61	4.09	2.75
Covered Bonds	4.57	4.57	4.57	3.84	0.01	0.00
Over-collateralization	45%	40%	34%	46%	N/A	N/A



## Cover Pool Overview – Volume Breakdown by Size of Assets

Size of Residential Assets (€)	€mn	Count
<=80,000	2,167	57,108
80,000 - 160,000	1,919	17,559
>160,000	941	4,017
10 Biggest Loans	18	
1 Biggest Loan	3.6	

Residential by Volume



= <=80,000 = 80,000 - 160,000 = >160,000

Size of Commercial Assets (€)	€mn	Count
<=8,000,000	719	1,148
8,000,000 - 20,000,000	341	28
>20,000,000	517	11
10 Biggest Loans	495	
1 Biggest Loan	171	

### Commercial by Volume



= <=8,000,000 = 8,000,000 - 20,000,000 = >20,000,000

## Cover Pool Overview – Regional Breakdown of Assets

#### **Czech Republic**

Region	€mn	%
Prague (PRG)	1,399.4	29.5%
Jihomoravský kraj (JM)	715.9	15.1%
Středočeský kraj (ST)	692.4	14.6%
Moravskoslezský kraj (MS)	302.6	6.4%
Olomoucký kraj (OL)	203.9	4.3%
Jihočeský kraj (JC)	197.4	4.2%
Plzeňský kraj (PL)	191.3	4.0%
Pardubický kraj (PA)	190.6	4.0%
Zlínský kraj (ZL)	171.8	3.6%
Ústecký kraj (US)	170.9	3.6%
Liberecký kraj (LB)	165.8	3.5%
Královéhradecký kraj (HK)	150.0	3.2%
Kraj Vysočina (VY)	131.4	2.8%
Karlovarský kraj (KV)	59.4	1.3%

#### Slovakia

Region	€mn	%
Bratislavský kraj (BA)	543.3	29.2%
Trnavský kraj (TT)	369.1	19.8%
Žilinský kraj (ZA)	197.3	10.6%
Nitriansky kraj (NR)	191.7	10.3%
Košický kraj (KE)	152.5	8.2%
Trenčiansky kraj (TN)	150.6	8.1%
Prešovský kraj (PO)	132.8	7.1%
Banskobystrický kraj (BB)	123.7	6.6%



## Cover Pool Overview – Breakdown by Type of Use



- Majority of Cover Pool consist of Residential mortgages
- Commercial mortgages mainly in Czech Republic
- Share of Residential mortgages increasing over last year

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## Cover Pool Overview – Breakdown by Building Type

Breakdown by Building Type	€mn	Count
Residential	5,027	78,684
Commercial	1,577	1,187
thereof Office	576	198
thereof Hotel	64	52
thereof Industrial	324	490
thereof Retail	441	107
thereof Mixed use/Other	172	340
Total	6,604	79,871

- Vast majority of the Cover pool created by Residential real estate (76%)
- Commercial real estate (24%) distributed among different types with no concentration:
  - Office 9%
  - Retail 7%
  - Industrial 5%
  - Hotel 1%

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Mixed use/Other 2%

#### Breakdown by Building Type by Volume



## Overview of outstanding Covered Issues

Covered Bonds Overview as of 31 March 2023									
ISIN	Currency	Outstanding Amount	Date of Issuance	Expected Maturity	Extended Maturity	Interest Rate Type	Coupon	Type of Structure	Retained / Market
CZ0002002983	CZK	93,500,000	21/12/2012	15/06/2024	N/A	Fixed rate	7.00%	Hard bullet	Market
XS2188797729	EUR	1,000,000,000	15/06/2020	15/06/2024	N/A	Floating rate	3M EURIBOR + 38 bps	Hard bullet	Retained
CZ0002006240	CZK	248,692,280	26/08/2019	26/08/2024	N/A	Floating rate	Structured (Equity linked)	Hard bullet	Market
CZ0002006257	EUR	3,622,000	26/08/2019	26/08/2024	N/A	Floating rate	Structured (Equity linked)	Hard bullet	Market
SK4120011131	EUR	5,000,000	15/10/2015	15/10/2024	N/A	Fixed rate	1.40%	Hard bullet	Market
CZ0002006562	EUR	3,256,000	16/12/2019	16/12/2024	N/A	Floating rate	Structured (Equity linked)	Hard bullet	Market
CZ0002006810	EUR	545,000	27/04/2020	28/04/2025	N/A	Floating rate	Structured (Equity linked)	Hard bullet	Market
XS2188802230	EUR	1,000,000,000	15/06/2020	15/06/2025	N/A	Floating rate	3M EURIBOR + 40 bps	Hard bullet	Retained
SK4120011123	EUR	10,000,000	15/10/2015	15/10/2025	N/A	Fixed rate	1.80%	Hard bullet	Market
CZ0002000680	CZK	4,050,000,000	23/11/2005	15/11/2025	N/A	Fixed rate	5.00%	Hard bullet	Market
XS2259866064	EUR	500,000,000	19/11/2020	19/11/2025	N/A	Fixed rate	0.01%	Hard bullet	Retained
XS2585977882	EUR	500,000,000	15/02/2023	15/02/2026	15/02/2027	Fixed rate	3.625%	Soft bullet*	Market
CZ0002008428	CZK	198,789,413	16/05/2022	18/05/2026	N/A	Floating rate	Structured (Equity linked)	Hard bullet	Market
XS2188802313	EUR	1,000,000,000	15/06/2020	15/06/2026	N/A	Floating rate	3M EURIBOR + 42 bps	Hard bullet	Retained
XS2419387357	EUR	1,000,000,000	15/12/2021	15/12/2026	N/A	Floating rate	3M EURIBOR + 15 bps	Hard bullet	Retained
XS2188802404	EUR	1,000,000,000	15/06/2020	15/06/2027	N/A	Floating rate	3M EURIBOR + 44 bps	Hard bullet	Retained
XS2541314584	EUR	500,000,000	11/10/2022	11/10/2027	11/10/2028	Fixed rate	3.125%	Soft bullet*	Market
CZ0002003114	EUR	5,500,000	07/06/2013	07/06/2028	N/A	Fixed rate	3.04%	Hard bullet	Market

\* Maturity extension trigger: If the Issuer or an involuntary covered block administrator fails, not at its discretion, to redeem the relevant Mortgage Covered Bonds in full on the Maturity Date or within two Business Days thereafter, the maturity of the principal amount outstanding of the Mortgage Covered Bonds not redeemed will automatically extend on a monthly basis up to, but not later than, the Extended Maturity Date.

Source: UniCredit Bank Czech Republic and Slovakia, a.s.

32 Data as of March 31, 2023

FX CZK/EUR = 23.49

# Agenda



## **Executive Summary**





UniCredit CZSK Inaugural Green Covered Bond

UniCredit CZSK Cover Pool



UniCredit CZSK at a Glance



UniCredit Group at a glance



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## UniCredit CZSK at a Glance

#### Key information

- Originated in 2007 by integration of HVB and Živnostenská bank
- Since 2013 providing services in Czech Republic and Slovakia under a common business name
- Leading financial institution on both markets in corporate business
- Nearly 3,200 FTE and 120 branches in Czech Republic and Slovakia
- Excellent capital base (22.33% CET1 ratio)
- Comfortable liquidity position with **LCR**<sup>1</sup> **163%**
- Deposit rating by **Moody's: A3** (negative)

#### Profit & Loss Development

- Operating Income growing by 1% as a result of growing volumes of customer business (customer loans y/y +12% and direct funding y/y +25%). The positive evolution of Operating income in y/y comparison is slightly corrupted by missing several not repeatable positive one-off items in 1Q22.
- **Operating expenses** growing y/y by 4%, remain under control and the y/y increase is lagging behind inflation.
- Improved value creation presented by RoAC growth (+1.75 p.p.)

ln€mn <sup>2</sup>	Mar-23	Y/Y
Total Assets	44,133.0	+18%
Customer Loans	23,515.5	+12%
Direct Funding <sup>3</sup>	34,202.9	+25%
Equity	3,197.0	-5%
CET1 capital ratio	22.33%	+87 bps
Cost of Risk	-8 bps	-34 bps
LCR <sup>1</sup>	163%	+21 p.p.
NSFR <sup>1</sup>	149%	+5 p.p.
In FUR mIn <sup>4</sup>	Mar-23 YTD	Y/Y
Operating Income	222.0	+1%
Operating Expenses	-112.5	+4%
Operating Profit	109.4	-2%
Impairment Losses	3.7	-131%
Non-operating Items	0.5	+125%
Profit before Tax	113.7	+13%
Income Tax	-19.2	-9%
Net Profit	94.5	+19%

## UniCredit CZSK – Balance Sheet Structure



- Balance sheet reflects a classical commercial bank with large shares of loans and deposits
- Significant growth of Loans to Customers in both Corporate and Retail segment
- Deposits from Customers increase partly driven by Ministry of Finance (+€3.35bn)
- Loans with Banks driven by placing exess liquidity on CZK to central bank
- Shareholders Equity decreases as a result of dividend pay-out as well as drop of revaluation reserves
- Increase of Securities in Issue driven by two CB benchmark emissions (Oct22 and Feb23)











35

## UniCredit CZSK – Capital and RWA



### Regulatory Capital (€ bn) <sup>1</sup> 3.35 Total Capital -Tier2 0.02 3.34 CET1 3.21 0.3/22 0.3/23

#### Risk-Weighted Assets (€ bn) <sup>1</sup>



• **CET1 ratio** at 22.33%

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- Total Capital Ratio at 22.40%, almost 79 bps higher than in 1Q2022
- Total RWA nearly flat vs. 1Q2022 increase in Credit RWA offset by lower Market Risk RWA
## UniCredit CZSK – Asset Quality



- NPE stock with positive evolution, mainly because of low new significant defaults in 2022 and 2023
- Non-performing exposure ratio improved due to positive NPE evolution as well as Customer Loans growth
- Coverage ratio stable over the period

# Retail Mortgages - Origination and Underwriting

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 181	151	

Mortgages are <b>originated</b> either directly through UCB branch network or through contracted external partners:	

- Even in case of external partners, application is processed by internal expert at branch
- External partners selected based on business related criteria (e.g. potential) as well as complex Compliance checks, production of each intermediary is closely monitored in terms of portfolio guality
- Every application is subject to Head Office **verification** (data correctness & completion, collateral analysis)
- Fully centralised **decision** making process (either automated by rules and policies or manual decision by Head Office underwriter with appropriate approval competence)
- In case of identification of fraudulent characteristics, application is investigated by fraud manager
- **Contractual** documentation preparation within responsibility of Head Office unit, as well as **pre-disbusement** check
- Full adherence to Group and local policies and regulations (e.g. LTV regulation, DTI/DSTI regulation, stress test regulation) •
  - **Max LTV = 90%**, however the portfolio LTV structure is as follows:

Verification&Collateral

LTV	%
1-60%	56%
61-80%	42%
81-90%	2%

Contracting

Disbursement

- Rating cut-offs according to PD, income verification through independent source, full usage of credit bureau information
- **Collateral** valuation procces leverages mostly on external valuation performed by an appraisser with valid licence, which may be combined with internal validation in predefined situations
  - Annual bulk revaluation of residential real estates based on external and internal market data
- Strong focus on process, product and rules simplification and digitalisation, enabling further automation of the origination process
- New Digital platform being rolled out enabling more efficient and automated process through paperless process, OCR technology, electronic signatures
- Focus on **portfolio retention** through targetted campaigns (e.g. early refix campaigns)

### PORTFOLIO

ORIGINATION

LINDERWRITING

# Retail Mortgages – Portfolio Development



- **Overal volumes steadily growing,** slight slowdown of the growth rate expected mainly due to interest rate increase
- No impact of the COVID period on volumes growth or asset quality

# Agenda



UniCredit CZSK Inaugural Green Covered Bond

UniCredit ESG Strategy & Sustainability Bond Framework

UniCredit CZSK Cover Pool

**Executive Summary** 

UniCredit CZSK at a Glance



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UniCredit Group at a glance

# UniCredit Group - Strong franchise consistently delivering quality profitable growth



#### All figures related to Group incl. Russia unless otherwise specified

1. Considering full FY22 distribution and 1Q23 Cash dividend accrual<br/>test, pre AT1 and cashes coupons which for FY23 are expected to be around 0.4bn after tax and post integration costs which for FY23 are expected to be around 0.3bn before tax<br/>subject to supervisory and shareholder approvals2. "Net profit" means Stated net profit adjusted for impacts from DTAs tax loss carry forward resulting from sustainability<br/>3. Distribution

# Upgraded net profit<sup>2</sup> guidance to >6.5bn and distribution ≥5.75bn<sup>3</sup>

# UniCredit Group - 1Q23 – 9th consecutive quarter of outstanding results



### **3 LEVERS BALANCED IN AN OPTIMAL WAY TO DELIVER OUR RESULTS**

### **1Q23 KEY METRICS**

In million		1Q23	Y/Y	Q/Q
Net Revenue		5,837	+57%	+13%
o/w NII		3,298	+44%	-3%
o/w Fees	34% of Reven	1,996	-2%	11%
o/w LLP	8bps Co	<u>⊳</u> –93	-93%	-82%
Total Costs		-2,327	-0.6%	-5.8%
GOP		3,603	+35%	+11%
Net Profit <sup>1</sup>		2,064	n.m.	+28%
C/I Ratio		39.2%	-7.4p.p.	–4.0р.р.
CET1r Stated <sup>2</sup>		16.1%		

All figures related to Group incl. Russia unless otherwise specified

1. "Net profit" means Stated net profit adjusted for impacts from DTAs tax loss carry forward resulting from sustainability test 2. Considering full FY22 distribution and 1Q23 Cash

# UniCredit Group - 2023 guidance revised upwards supporting future expectations



Aiming for profitability and shareholder distribution broadly in line with 2023 guidance for the foreseeable future

# 2023 Group Funding Plan



- UniCredit S.p.A. acts as the Group Holding as well as the Italian operating bank and is the TLAC/MREL issuer under Single-Point-of-Entry (SPE)
- **Geographical diversification** and well-established name with recognition in domestic markets provides **funding diversification**
- UniCredit S.p.A., UniCredit Bank AG and UniCredit Bank Austria are regular issuers in the ESG world leveraging on **Group Sustainability Bond Framework**
- In 2023 already raised more than 40% of the budgeted volumes, with public issuances out of the 3 main legal entities encountering strong demand, high quality/granular books, limited NIP<sup>2</sup> paid and solid performance on the secondary market, validating investors' appetite

	2023 Budget - Volumes (€/bn)							
	Gro	oup	Italy		Germany		CE & EE	
	2023 Budget	Already Issued <sup>4</sup>	2023 Budget	Already Issued <sup>4</sup>	2023 Budget	Already Issued <sup>4</sup>		Already Issued <sup>4</sup>
Covered Bonds and Securitizations <sup>3</sup>	up to 9	~ 5.1	up to 3	-	up to 3	~ 2.9	up to 3	~ 2.2
Senior Preferred and Structured Notes	up to 7.5	~ 2.4	up to 5	~ 1.7	up to 2	~ 0.6	up to 0.5	~ 0.1
Senior Non Preferred	up to 1.5	~ 1.2	up to 1.5	~ 1.2	-	-	-	-
AT1 and T2	up to 1	-	up to 1	-	-	-	-	-
Total	up to 19	~	up to 10.5	~	up to 5	~	up to 3.5	~
		8.7	:	2.9		3.5	-	2.3

1. Austria, Bosnia and Herzegovina, Bulgaria, Croatia, Czech Republic, Hungary, Romania, Russia, Serbia, Slovakia and Slovenia 2. New Issue Premium (NIP)

3. Other secured funding sources like supranational funding not included 4. As of 21 Apr 23

# UniCredit Group - Covered Bonds (CB) program

 $\mathbf{\Psi}$ 

UniCredit is a key mortage provider and a leading Covered Bond issuer in Italy, Germany Austria and Czech Republic



**Low risk profile** as collateral mainly in attractive regions and low >90days past due rate



High level of collaterization, especially on the mortgage portfolio

	Mortgage	Mortgage	Public sector	Mortgage	Public sector	Mortgage
Program size (Euro)	35bn	50bn	50bn	40bn	40bn	7bn
Maturity	soft-bullet	soft-bullet⁵	soft-bullet⁵	hard & soft-bullet <sup>5</sup>	hard & soft-bullet <sup>5</sup>	Hard & soft-bullet
Rating	Aa3 (Moody's)	Aaa (Moody's)	Aaa (Moody's)	Aaa (Moody's)	Aaa (Moody's)	Aa2 (Moody's)
Key Program data <sup>1</sup>		1 1 1				
CB outstanding	17.2bn	26.2bn	4.2bn	9.5bn	3.1bn	4.6bn
Cover Pool outstanding	28.8bn4	31.5bn	6.5bn	17.1bn	6.0bn	6.6bn <sup>7</sup>
Overcollateralization	67.5%	20%	54%	81%	96%	45%
Mix (resi/commercial)	98.6/1.4%	70.8%/29.2%	n/a	74%/26%	n/a	76%/24%
Weighted avg. cLTV	47.5%	42% <sup>6</sup>	n/a	48%	n/a	61%
Residual Maturity	8.9yrs	16.1yrs	9.8yrs	10.0yrs	9.1yrs	17.5yrs
Interest rate (floating/fix)	38%/62%	18%/82%	25%/75%	58%/42%	42%/58%	18%/82%
Portfolio >90days due	21bps	1bp	0%	0%	0%	0%
ECB Eligibility <sup>2</sup>	Yes	Yes	Yes	Yes	Yes	Yes
HQLA Eligibility <sup>3</sup>	Yes – Level 1	Yes – Level 1	Yes – Level 1	Yes – Level 1	Yes – Level 1	Yes – Level 1

Data as of 31 Mar 23
 Generally valid except for specific instruments (e.g. Namenspfandbriefe) not complying with ECB eligibility criteria
 Generally valid for benchmark size, according to to credit institutions in compliance with art. 129 par. 1 c) of reg. EU 575/2013
 Possibility of maturity extension by the Cover Pool administrator, according to Article \$30 of the German Pfandbrief Act and according to \$22 Austrian Pfandbriefgesetz
 Average loan-to-value ratio, weighted using the mortgage lending value according to section 28 para. 2 no. 3 of German Pfandbrief Act
 Regional split of mortgages distribution: 72% Czech Republic and 28% Slovakia

# Agenda



# **Executive Summary**





UniCredit CZSK Inaugural Green Covered Bond

UniCredit CZSK Cover Pool

UniCredit CZSK at a Glance

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UniCredit Group at a glance

# Czech Republic & Slovakia – Key Figures

78,871 km<sup>2</sup>

### CZECH REPUBLIC

- Area:
- Population:
- Capital:
- Currency:
- GDP per capita<sup>1</sup>:
- Credit ratings:

- 10.5 million Prague
- Czech koruna (CZK)
  - \$26,821Fitch:AA- (negative)FitchMoody's:Aa3 (negative)MooS&P:AA- (stable)S&P
    - FitchRatings
       Moody's

**S&P Global** Ratings

### SLOVAKIA

- 49,035 km<sup>2</sup> Area: Population: 5.5 million Capital: Bratislava Currency: Euro (EUR) • GDP per capita<sup>1</sup>: \$21,391 Credit ratings: Fitch: Moody's: S&P:
  - A (negative) A2 (negative) A+ (negative)
    - FitchRatings MOODY's S&P Global

Ratings

# Macroeconomic Development

### Czech Republic

Macroeconomic scenario	2020	2021	2022	2023 F	2024 F
Real GDP, yoy % change	-5.5	3.5	2.5	-0.4	2.8
- Investment, yoy % change	-6.0	0.8	6.2	1.3	2.8
Inflation (CPI) yoy, eop	2.3	6.6	15.8	8.8	3.7
average	3.2	3.8	15.1	11.4	3.7
Monthly Wage Nominal, avg. Euro	1 368	1 478	1643	1 838	1 928
Central Bank Reference rate, eop	0.25	3.75	7.00	6.50	4.50
Interest rate Dec	0.35	3.50	7.26	6.60	4.60
average	0.86	1.13	6.28	7.10	5.60
Current Account/GDP (%)	2.0	-2.8	-6.1	-1.6	-0.5
FX / EUR rates	2020	2021	2022	2023 F	2024 F
eop	26.25	24.86	24.12	24.20	24.70
avg	26.44	25.65	24.57	23.80	24.40

- GDP is projected to contract marginally in 2023, with an inventory rundown being the key drag, only partially offset by improving net exports. Household purchasing power will continue to decline, but spending may start recovering from 2H23. We are becoming a little more upbeat on capex, but not for residential building.
- Inflation is set to further losing steam, driven down by weaker demand and the last year's higher base. We expect yoy inflation to return to single digits by 2H23, although a temporary spike caused by the legacy of the government's 2022 energy subsidy to households will slow disinflation in last months of 2023.
- Disinflation may still allow the ČNB to start cutting rates cautiously from 4Q23. Our yearend repo rate forecasts of 6.5% for 2023 and 4.5% for 2024 are nevertheless higher than previously projected, which reflects the ČNB's anticipated cautiousness in the environment of volatile prices.

### Slovakia

Macroeconomic scenario	2020	2021	2022	2023 F	2024 F
Real GDP, yoy % change	-3.4	3.0	1.7	1.0	2.3
- Investment, yoy % change	-10.8	0.2	6.5	1.1	-0.6
Inflation (CPI) yoy, eop	1.6	5.8	15.4	7.3	4.9
average	2.0	3.2	12.8	11.1	5.6
Monthly Wage Nominal, avg. Euro	1 1 3 3	1 211	1 304	1 438	1 541
Central Bank Reference rate, eop	0.00	0.00	2.50	3.75	2.25
Interest rate eop	-0.55	-0.57	2.13	3.30	1.85
average	-0.43	-0.55	0.35	3.10	2.47
Current Account/GDP (%)	0.6	-2.5	-8.1	-6.8	-6.4
FX / EUR rates	2020	2021	2022	2023 F	2024 F
еор	1.22	1.13	1.07	1.12	1.16
avg	1.15	1.18	1.05	1.09	1.13

- GDP growth will slow this year given weak external demand and a correction in household spending. However, the economy will avoid a recession thanks to the stimulus from EU funds, the new unit at the Mochovce nuclear power plant and the car sector recovery due to new capacities and the further easing of supply-side bottlenecks. We forecast GDP to rise by 1.0% this year, accelerating to 2.3% in 2024.
- Inflation is set to slow below 10% by the end of 2023 due to government measures to cap regulated energy prices, but secondary effects of high energy prices and record-high nominal wage growth will keep it significantly above a long-term average. If energy subsidies are gradually rolled back, inflation is likely to remain elevated for an extended period.
- **ECB** will continue to raise interest rate due to inflation risks. We foresee key refinancing interest rate to peak at 3.75% in 2Q23 while a new cycle of easing is expected to start in 2Q24.

## **Banking Sector**

### **Czech Republic**



- The banking sector's PbT in 2023 is expected to drop versus 2022 as the effect of
  aggressive ČNB interest rate tightening will fade and the more adverse economic
  environment will force banks to boost provisioning. The approved windfall tax on
  banks might also affect banks' business and squeeze capital and profitability ratios.
- **Loan growth** is expected to slow in 2023 due mainly to an ongoing deceleration in retail lending, while the assumed pick up of corporate lending will benefit from the inflation factor.
- Deposit growth is expected to resume higher dynamics, reflecting steeper wage growth (on the retail side) and the impact of elevated inflation (on the corporate side).

### Slovakia



- NII are likely to recover due to recovering interest rates and inflation driven volume. On the other side, bank's profitability will be hampered by rising inflation-driven costs and re-emerged risk costs.
- NPL ratio is expected to bottom out as a result of higher inflation and weaking economic growth.
- Lending growth is expected to slow due to weaking economic growth and rising interest rates in both retail and corporate. On the other side, still elevated inflation will prevent any volume decline.
- Deposit growth is likely to be supported by still elevated inflation in corporate, while declining real wages will hold back retail deposits

49 Banking sector scenario internal update from April 2023. Source: Macroeconomic & Market Research, UniCredit Bank CZSK

### Real Estate Market – Residential Property Prices – Czech Republic



- Decline of property prices in two consecutive quarters.
- The overall expected decline for the year is up to 10% which is the level where market should find its new level.
- In 1Q2023 the amount of newly provided mortgage loans is growing MoM for the first time since interest rate hikes in 2022 which could help to stabilize the property prices.

Quarter-on-quarter change (%) in Q1/2023

# Real Estate Market – Residential Property Prices – Slovakia



- The Real Estate market is changing from a seller's market to a buyer's market in 2023, after supply has begun to
  exceed demand.
- Residential real estate prices per square meter in 2023 fell below €2,500/m2 on average in Slovakia.
- After a sharp increase over the last 3 years prices stabilized and fell slightly in the second half of 2022. This
  decline is expected to continue.
- The drop in prices is caused by sales on the secondary market.

# Annex - Rating Overview

Rating overview							
			FitchRatings	Moody's	<b>S&amp;P Global</b> Ratings		
Sovereign	CZ	Credit rating	AA- (neg)	Aa3 (neg)	AA- (stable)		
Sovereign	SK	Credit rating	A (neg)	A2 (neg)	A+ (neg)		
UniCredit S.p.A	IT	LT Deposits rating	BBB (stable)	Baa1 (neg)	BBB (stable)		
UniCredit Bank CZSK	CZ/SK	LT Deposits rating	-	A3 (neg)	-		
Cover Pool	CZ/SK		-	Aa2	-		

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Solely for the purposes of each manufacturer's product approval process, the target market assessment in respect of the Securities has led to the conclusion that: (i) the target market for the Securities is only eligible counterparties, as defined in the FCA Handbook Conduct of Business Sourcebook ("COBS"), and professional clients, as defined in Regulation (EU) No 600/2014 as it forms part of domestic law by virtue of the European Union (Withdrawal) At 2018 ("UK MIFIR"); and (ii) all channels for distribution of the Securities to eligible counterparties and professional clients are appropriate. Any person subsequently offering, selling or recommending the Securities (a "distributor") should take into consideration the manufacturers' target market assessment; however, a distributor subject to the FCA Handbook Product Governance Sourcebook (the "UK MIFIR Product Governance Rules") is responsible for undertaking its own target market assessment; noweer, a distributor compriste (by either adopting or refining the manufacturers' target market assessment) and determining appropriate distribution channels.